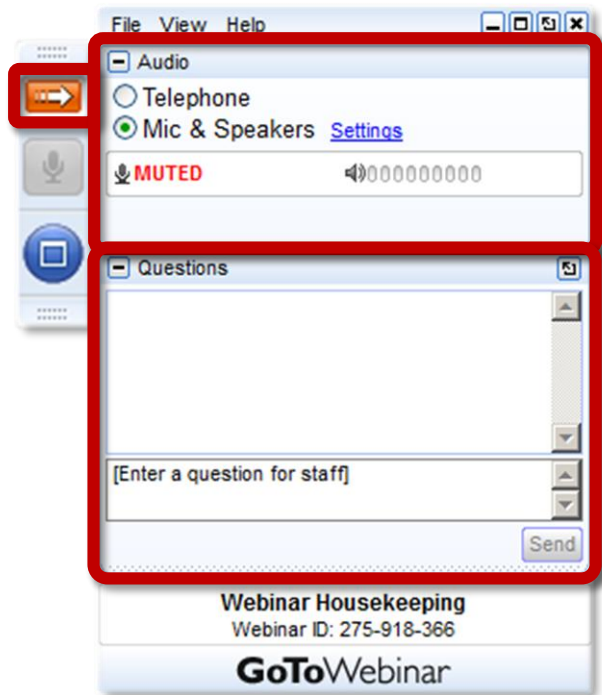


GoToWebinar Housekeeping: Attendee participation



Your Participation

Join audio:

- Choose "Mic & Speakers" to use VoIP
- Choose "Telephone" and dial using the information provided

Questions/Comments:

- Submit questions and comments via the Questions panel.
- Please continue to submit your text questions and comments using the Questions Panel

Note: Today's presentation is being recorded and will be posted on the Company website.

Welcome!

“First Thursday” Chronic Disease Prevention and Health Promotion
CDC/State/NACDD Call



Chris Stockmyer
CDC | Coordinated State
Support Branch | Acting Branch Chief



Natasha Underwood
CDC | Coordinated State
Support Branch | ORISE Fellow

Time	First Thursday - April 7th Call AGENDA	Presenter
3:00 – 3:05	Welcome	Natasha Underwood ORISE Fellow Coordinated State Support Branch Division of Population Health
3:05 – 3:10	CDC Announcements	Chris Stockmyer Acting Branch Chief Coordinated State Support Branch Division of Population Health
3:11-3:13	Introduction of Speaker	Natasha Underwood
3:14 - 3:45	Return on Investment, Costs & Cost-Effectiveness: Terms & Applications in Chronic Disease	Rui Li Senior Health Economist Division of Reproductive Health
3:46-3:50	NACDD Announcements	Jeanne Alongi Senior Program Consultant National Association of Chronic Disease Directors
3:51 – 4:00	Final Questions & Adjourn	Natasha Underwood

CDC Announcements

- [A Customizable Model for Chronic Disease Coordination: Lessons Learned from the Coordinated Chronic Disease Program article released](#)

CDC Announcements

ENHANCING COORDINATION

UPDATE

National Center for Chronic Disease Prevention and Health Promotion, CDC

In this Issue

Cross Cutting:

- CDC Learning Connection Redesigned
- CMS Releases Interactive Mapping Disparities Tool
- Public Health Reaching out to the Faith Community (webinar)
- National Public Health Week

Arthritis

- Focus on the Athletic Trainer's Osteoarthritis Consortium

Cancer:

- Cancer Survivorship Care Plans Toolkit for Health Care Professionals
- National Colorectal Cancer Roundtable

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- [Nutrition, Physical Activity, & Obesity](#)
- [Oral Health](#)
- [Reproductive Health](#)
- [School Health](#)
- [Tobacco](#)

Cross Cutting

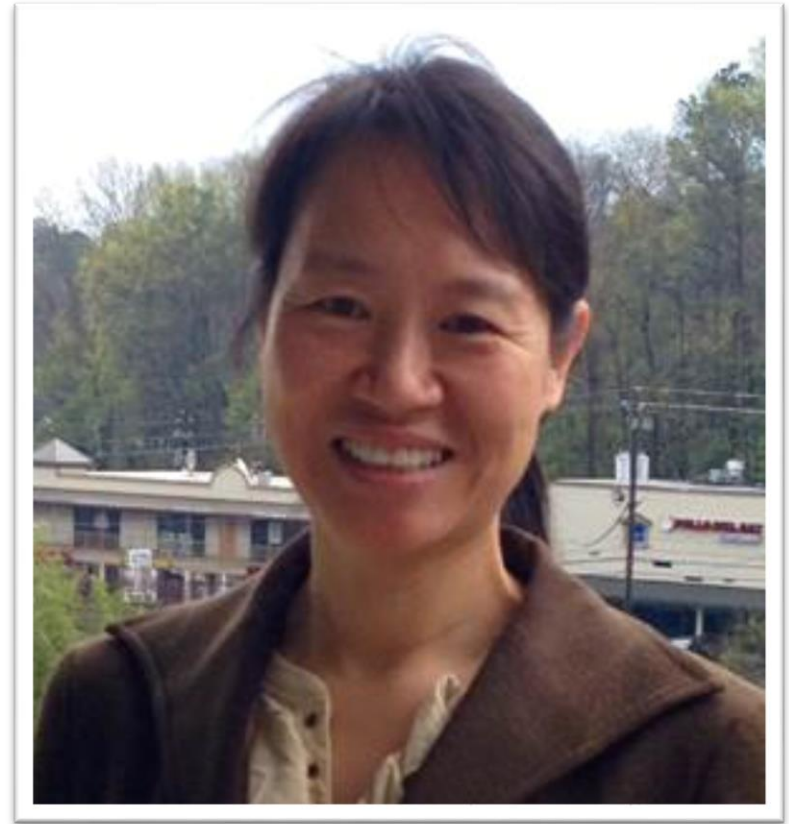
CDC Learning Connection Redesigned

On April 1st, CDC will launch the newly designed [CDC Learning Connection](#) – your source for information on public health training opportunities developed by CDC, CDC partners, and other federal agencies. Visit the new site, access thousands of free courses, and sign up for monthly email updates.

CMS Releases Interactive Mapping Medicare Disparities Tool

The [Mapping Medicare Disparities \(MMD\) Tool](#) identifies disparities in health outcomes, utilization, and spending by race and ethnicity and geographic location. Understanding geographic differences in disparities is important to informing policy decisions and efficiently targeting populations and geographies for interventions.

Rui Li, PhD
Senior Health Economist
Division of Reproductive Health



**Centers for Disease
Control and Prevention**
National Center for Chronic Disease
Prevention and Health Promotion

Return on Investment, Costs & Cost-Effectiveness: Terms & Applications in Chronic Disease

Rui Li, PhD
Senior Economist
Division of Reproductive Health

April 7, 2016

Outline

- **Introduce different types of economic evaluation of public health programs/interventions and commonly used terms**
- **Examples of economic evaluation in chronic disease prevention and control at the state level**

Why Does Economics Matter in Public Health?



Real-world Scenarios for State Chronic Disease Directors

- **Scenario 1**
- **Your state legislatures are about to discuss the budget for the State Health Department. You want to show that the state should invest/increase the funding for chronic disease prevention and control.**
- **What information do you need to provide to the state legislatures to strengthen your argument?**

■ **Chronic disease burden in the State**

- Prevalence of the chronic disease and its complications
- Costs/economic burden of the chronic disease to the State Medicaid programs
- Payments to the services provided for treating chronic disease and its complications

Scenario 2

- **You believe that lifestyle intervention to prevent type 2 diabetes should be the focus of your next year's priority, how will you convince your state legislatures to allocate funding for this effort?**

Persuasive Data...

- **Burden of diabetes in the State**
 - Prevalence of diabetes
 - Consequences of diabetes complications
 - Medical cost of treating diabetes and its complications
 - Number of people at risk for type 2 diabetes
- **Medical cost savings from preventing type 2 diabetes**
- **Cost of the lifestyle prevention programs**

How To Show Value of Investing in Prevention?

- **Terms often used interchangeably (but shouldn't be)**
- Favorable return on investment (ROI)
- Cost-effective
- Cost-saving
- Cost -beneficial
- **Different terms may correspond to different economic evaluation methods**
- **Use terms appropriate for a given study design, policy question and audience**

Types of Economic Analyses in Public Health

- **Cost of illness (COI) –preventable economic burden associated with a disorder or risk factor**
- **Cost analysis –cost of implementing a preventive service or program**
- **Economic evaluation –balance of costs & health outcomes**
- Cost-effectiveness analysis
- Cost-benefit analysis
- Budget impact or return on investment (ROI) analysis

Key Concept 1: Study Perspective —Value Is In the Eye of the Stakeholder

▪ Stakeholder types

- Health care payers
 - Public –Medicare, Medicaid
 - Private –insurers, employers, consumers
- Health care providers
- Public health programs
- Patients and families

▪ Analytic perspectives

- Societal –all costs to all payers
- Health system—all medical costs no matter who pays
- Payer –just costs incurred by one payer

Key Concept 2: Time Frame Vs. Analytical Horizon

- **Time Frame**

- Period during which the interventions are implemented
e.g., if an anti-smoking mass education campaign lasts 6 months, those 6 months are the time frame

- **Analytical Horizon**

- Period over which the costs and benefits related to the intervention are considered
- Usually longer than time frame
- Could even cover clients' lifetime
- Depending on stake holder types
- For many chronic disease prevention programs, more benefits accumulated for longer period

Key Concept 3: Different Types of Economic Costs

- **Direct cost**

- Medical
- Non-medical
- Education services
- Justice system

- **Indirect cost –Lost productivity for affected persons**

- Mortality
- Morbidity and disability
- Parental time cost –direct cost in US

- **Intangible costs**

- Pain and suffering
- Loss of well-being

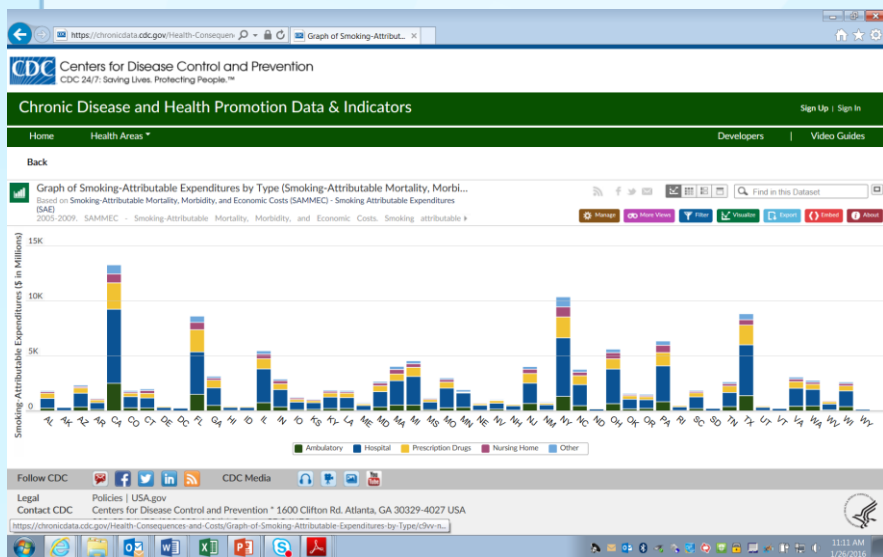
Incremental or Attributable Cost

- **Gross cost –average cost of care for an affected individual**
- **Attributable cost –cost due to the disease itself (including disease complications)**
 - Cost associated with specific treatments or services associated with the condition
- **Incremental cost --difference in total cost for affected and unaffected individuals**
 - Adjusted for comorbidity and demographics

Sources of Health Care Cost Data

- National surveys
 - Medical Expenditure Panel Survey (MEPS)
 - Pros: nationally representative
 - Cons: only useful for common conditions
- Administrative data
 - Hospital data
 - Pros: Covers all payers; representative of population
 - Cons: Charges, not costs; excludes inpatient care
 - Insurance claims data
 - Public insurance , e.g., Medicaid/CHIP
 - Private
 - Pros: Longitudinal data, complete course of care, useful for payer perspective
 - Cons: Not representative of whole population

Examples: Smoking, Chronic Diseases



Chronic Disease Prevention and Health Promotion

Chronic Disease Cost Calculator Version 2

Chronic diseases are among the most prevalent, costly, and preventable of all health problems. Medical spending has grown rapidly in recent years and is placing a significant burden on state budgets. To help states estimate the economic burden of chronic diseases, the Centers for Disease Control and Prevention and RTI International developed the Chronic Disease Cost Calculator version 2. Please note that this is an update to version 1 of the Calculator.

The Chronic Disease Cost Calculator version 2 is a downloadable tool that provides state-level estimates of medical expenditures and absenteeism costs for:

- Arthritis
- Asthma
- Cancer
- Cardiovascular diseases (congestive heart failure, coronary heart disease, hypertension, stroke, and other cerebrovascular disease)
- Depression
- Diabetes

Specifically, the Cost Calculator provides the following estimates for each chronic condition:

- Medical expenditures are for the entire state population (all payers and the uninsured) and separately for Medicaid, Medicare, and privately insured.
- Absenteeism costs and estimates of missing work days
- Projections of medical costs until 2020.

<https://chronicdata.cdc.gov/Health-Consequences-and-Costs/Smoking-Attributable-Mortality-Morbidity-and-Economic-Costs/ezab-8sq5>²¹
<http://www.cdc.gov/chronicdisease/calculator/index.html>

Example of State Applications

- **Cancer fact sheet in Kansas**

Early Detection of Cancer in Kansas

Cancer is the leading cause of death in Kansas, responsible for 5,406 resident deaths in 2012.¹ Furthermore, in 2012, an estimated \$1.46 billion in medical costs were attributable to cancer.² Increasing the use of established screening tests can aid in the detection of cancer in its earliest stages, improving survival rates, increasing quality of life and reducing costs.

Screening Practices among Kansas Adults, BRFSS 2012³

There are three types of cancer with established guidelines for screening: cervical, breast and colorectal. Unfortunately, not all Kansas adults meet current cancer screening guidelines. According to the 2012 Kansas Behavioral Risk Factor Surveillance System (BRFSS):

- 84.8% of Kansas women aged 21-65 years had a Pap test within the past three years;
- 74.5% of Kansas women aged 40 years and older had a mammogram within the past two years; and
- 67.9% of Kansas adults aged 50-75 years were up-to-date with colorectal cancer screening.

Barriers to screening include limited access due to geography and lack of health care coverage.

Sources

¹ Kansas Annual Summary of Vital Statistics, 2012. KDHE, Division of Public Health.

² Chronic Disease Cost Calculator, Center for Disease Control and Prevention,

www.cdc.gov/nccdphp/resources/calculator.htm Accessed 2/7/14.

³ 2012 Kansas Behavioral Risk Factor Surveillance System (BRFSS), Bureau of Health Promotion, KDHE.



Key Concept 4: Cost Analysis—Program Cost

- Define program or intervention to evaluate
- Decide which costs to include
- Decide on time frame for cost analysis
- Collect cost data
 - Program budgets
 - Need to be able to disaggregate by activity
 - Activities and budgets may not coincide
 - Micro-costing approach
 - Quantities of inputs (staff time, equipment, consumables, overhead)
 - Values of inputs

Example—Cost of Colorectal Cancer Screening Demonstration Program

Evaluation of the Startup Period

- Cost of starting colorectal cancer screening programs: results from five federally funded demonstration programs. (http://www.cdc.gov/pcd/issues/2008/apr/07_0202.htm)

Evaluation of the Full Program

- Subramanian S, Tangka FK, Hoover S, Beebe MC, Degroff A, Royalty J, Seeff LC. Costs of planning and implementing CDC's Colorectal Cancer Screening Demonstration Program. (<http://www.ncbi.nlm.nih.gov/pubmed/23868480>) *Cancer* 2013;119 Suppl 15:2855-2862.
- Tangka FK, Subramanian S, Beebe MC, Hoover S, Royalty J, Seeff LC. Clinical costs of colorectal cancer screening in 5 federally funded demonstration programs.

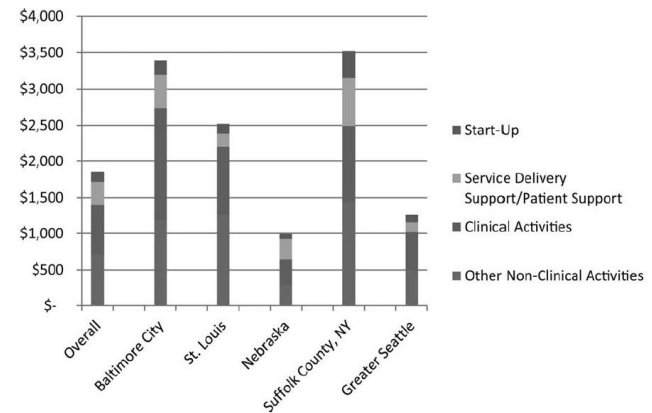


Figure 2. This chart illustrates the cost per person screened overall and by site for the start-up and implementation phases. Costs are adjusted using the regional Consumer Price Index to allow for systematic comparisons across sites. Baltimore City and Suffolk County, New York were colonoscopy programs, and the others provided a mix of fecal occult blood testing and FOBT and colonoscopy.

Economic Evaluation Methods

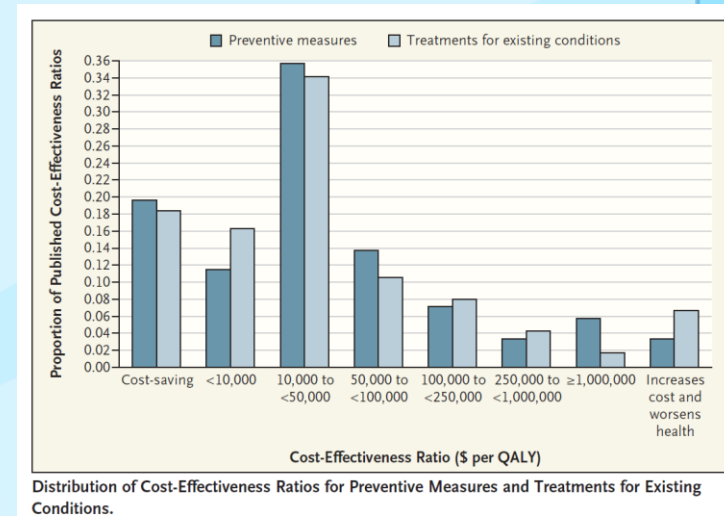
- **Cost-effectiveness analysis (CEA)**
 - Which approach costs less per unit of health gained?
 - CEA using quality-adjusted life years (QALYs) for outcomes is cost-utility analysis (CUA)
- **Cost-benefit analysis (CBA)**
 - Is the monetary value of benefits to society greater than total cost?
- **Financial Return on Investment (ROI) or Budget Impact Analysis (BIA)**
 - Will financial benefits exceed outlays in a given timeframe for a private payer, public program, or state government overall?

Key Concept 5: Cost-Effectiveness Analysis (CEA)

- Method for comparing net cost per health outcome
- **For each pair of options (e.g., screening vs. no screening for diabetes, two different screening algorithms)**
 - Assess total outcomes and costs
 - Exclude dominated options that cost more and less effective
 - Calculate incremental cost-effectiveness ratio (ICER) for two strategies that are non-dominated
 - E.g.: cost for diabetes identified, cost per QALY gained
- **ICER=**
$$\frac{\text{Cost A} - \text{Cost B}}{\text{Outcome A} - \text{Outcome B}}$$

Cost-Effectiveness and Cost-Savings

- **If one strategy results in lower total direct costs than another strategy, it is *cost-saving***
 - If an intervention is both cost saving and has either comparable or better outcomes than the comparator, it is said to be *dominant*
 - For dominant strategies (better outcomes, lower costs), there is no reason to calculate a cost-effectiveness ratio
- **Among the clinical preventive services recommended by US Preventive Services Task Force, about 1/5 are cost-saving**



Key Concept 6: Cost-Benefit Analysis

- All costs and benefits are in the same metric (dollars)
 - All health outcomes must be assigned dollar values, controversial
- **Outcome measures: net benefit and benefit-cost ratio**
 - Economists prefer net benefit; benefit-cost ratio is less reliable
 - net benefit of intervention = benefits – costs
 - benefit-cost ratio = benefits / costs

Key Concept 7: Return on Investment (ROI)

- **Standard definition of ROI analysis: calculation of net financial cost to a single stakeholder (e.g., a health plan, a hospital, or a state health department)**
- **The Return on Investment Formula**
 - $ROI = (\text{Gain from the investment} - \text{Cost of the investment}) / \text{Cost of the Investment}$
 - $ROI = \text{Benefit} / \text{Cost Ratio} - 1$
- **Only applicable if the intervention is cost-saving**

Example—Economic Evaluation of/Planning for the National Diabetes Prevention Program

LIFESTYLE INTERVENTIONS

By Xiaohui Zhuo, Ping Zhang, Edward W. Gregg, Lawrence Barker, Thomas J. Hoerger, Tony Pearson-Clarke, and Ann Albright

A Nationwide Community-Based Lifestyle Program Could Delay Or Prevent Type 2 Diabetes Cases And Save \$5.7 Billion In 25 Years

REVIEW

Annals of Internal Medicine

Economic Evaluation of Combined Diet and Physical Activity Promotion Programs to Prevent Type 2 Diabetes Among Persons at Increased Risk: A Systematic Review for the Community Preventive Services Task Force

Rui Li, PhD; Shuli Ou, MPH; Ping Zhang, PhD; Sajal Chattopadhyay, PhD; Edward W. Gregg, PhD; Ann Albright, PhD; David Hopkins, MD; and Nicolaas P. Pronk, PhD

Diabetes Impact Toolkit

Provides state public health practitioners, health insurers and employers with a convenient online tool to assess the cost, cost-effectiveness or cost-benefit of applying DPP-like lifestyle change program to their population

Zhuo et al. *Health Affairs*, 31, no.1 (2012):50-60

Li et al. *Ann Intern Med*. 2015;163(6):452-460

Example-Colorado NDPP Economic Assessment Tool

The screenshot shows a web browser window displaying the Colorado Department of Public Health & Environment (CDPHE) website. The browser's address bar shows the URL <https://www.colorado.gov/cdphe/ndpp-economic-tool>. The website header includes the Colorado logo and the text "COLORADO Department of Public Health & Environment". A navigation menu contains links for "Services & information", "Boards & commissions", "Divisions", "Concerns & emergencies", "Data", "News", and "LPHAs". The main content area features the title "National Diabetes Prevention Program: Economic Assessment Tool" and a link to "Back to Diabetes Prevention Program". The text below explains that the tool was developed with funding from the CDC and is intended for self-insured employers. It also provides a link to "Download the CDPHE NDPP Economic Assessment Tool (zip file)" and notes that the current version is a pilot (6.6.1) and a final version will be available in July 2016. The footer of the page mentions "Technical requirements for using the tool". The browser's taskbar at the bottom shows various application icons and the system clock indicating 9:37 AM on 4/6/2016.

<https://www.colorado.gov/cdphe/ndpp-economic-tool>

What is the role of ROI or economic evidence in policy making?

- **Economic and financial calculations play a supporting role**
- Usually, neither necessary nor sufficient conditions for a program to be funded
 - Programs with strong constituencies may be funded year after year despite lack of evidence of effectiveness
 - Programs without champions may lose funding despite good quality evidence of effectiveness and cost-effectiveness
- Don't expect an ROI analysis to magically bring support, but if you have strong support already, demonstration of favorable ROI can help

Acknowledgement

- **Many thanks to Dr. Scott Grosse, Senior Economist at the National Center for Birth Defects and Developmental Disabilities, Who co-developed the slides**

Questions and Discussion

Contact Information

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Want more assistance?

- **Economic Evaluation Office Hours**
 - April 21st 2:30-3:30 pm EDT
 - May 3rd 2-3 pm EDT
 - Additional times are available
- **Contact Natasha Underwood at Nunderwood@cdc.gov to schedule an appointment**

NACDD Updates



Jeanne Alongi
NACDD

Thank You!

- **Next First Thursday Call- May 5th 3:00-4:00 pm EDT**
- **If you have feedback or ideas for First Thursday calls, please contact your Regional Team Coordinator.**