

Linking Indicators, Performance Measures and Work Plan

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Office of the Director

Office of the Associate Director for Program

Disclaimer

The findings and conclusions in this report are those of the author(s) and do not necessarily represent the official position of the Centers for Disease Control and Prevention.

Affirmations

- ❑ You know more than you think you do.
- ❑ This is easier than you think
- ❑ Most pain is self-inflicted, and comes from overthinking
- ❑ A few pointers will keep you on track



5 Simple Steps

1. The beauty of a simple logic model
2. Use the logic model to guide planning
3. Select indicators tailored to your programmatic and evaluation needs
4. Use these indicators to create performance measures for both your strategies and main outcomes
5. Incorporate this information into a feasible workplan

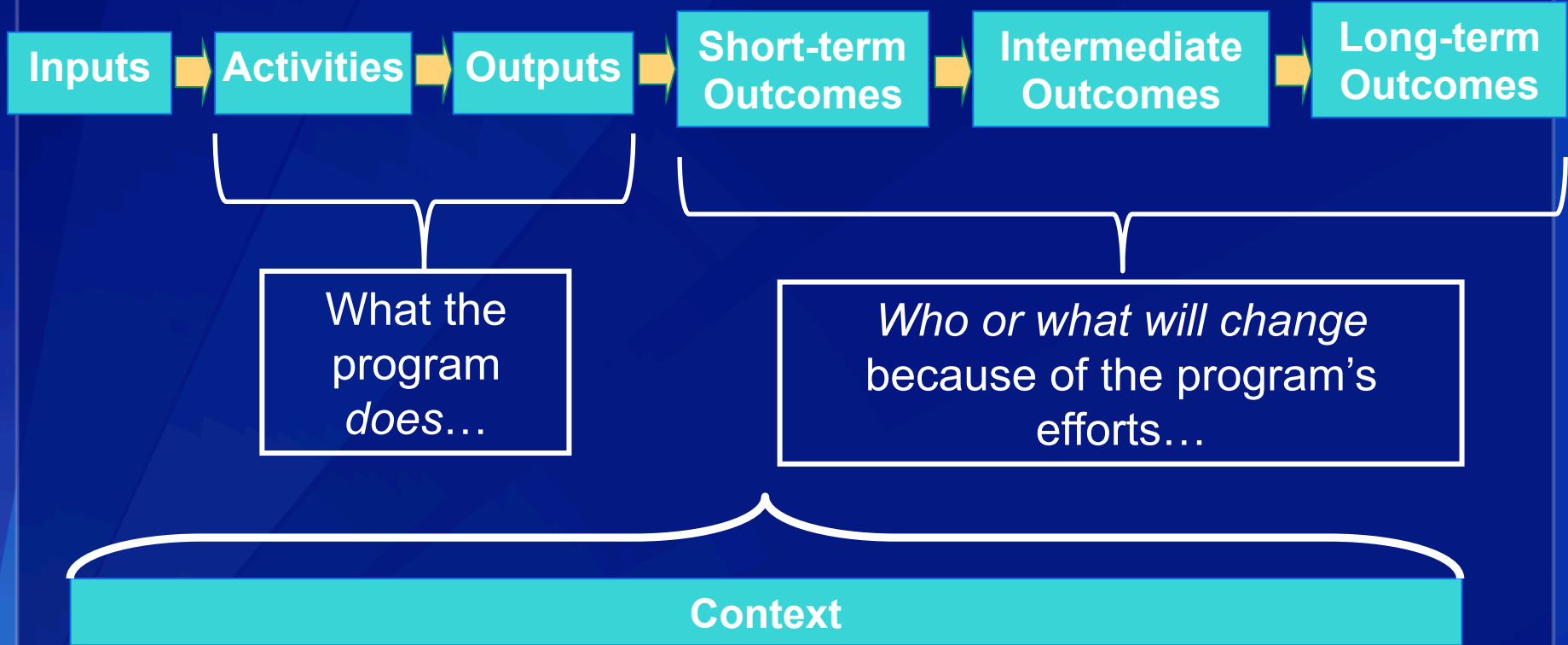


Step 1: Beauty of a SIMPLE Logic Model

- ❑ Graphic depiction of the relationship between your program's activities and its intended effects.
- ❑ Serves as a roadmap/guide/outline for the development of your evaluation and work plans.
- ❑ Shows the 'if-then' relationships among the program element(s).
 - If I do this *activity*, then I expect this *outcome*.
- ❑ Included to ensure clarity and consensus about the main strategies/activities and intended outcomes of the program.



Elements of a Logic Model



An effective and comprehensive

Program Structure



... enables programs to implement evidence-based, high impact

Program Strategies



... that lead to key

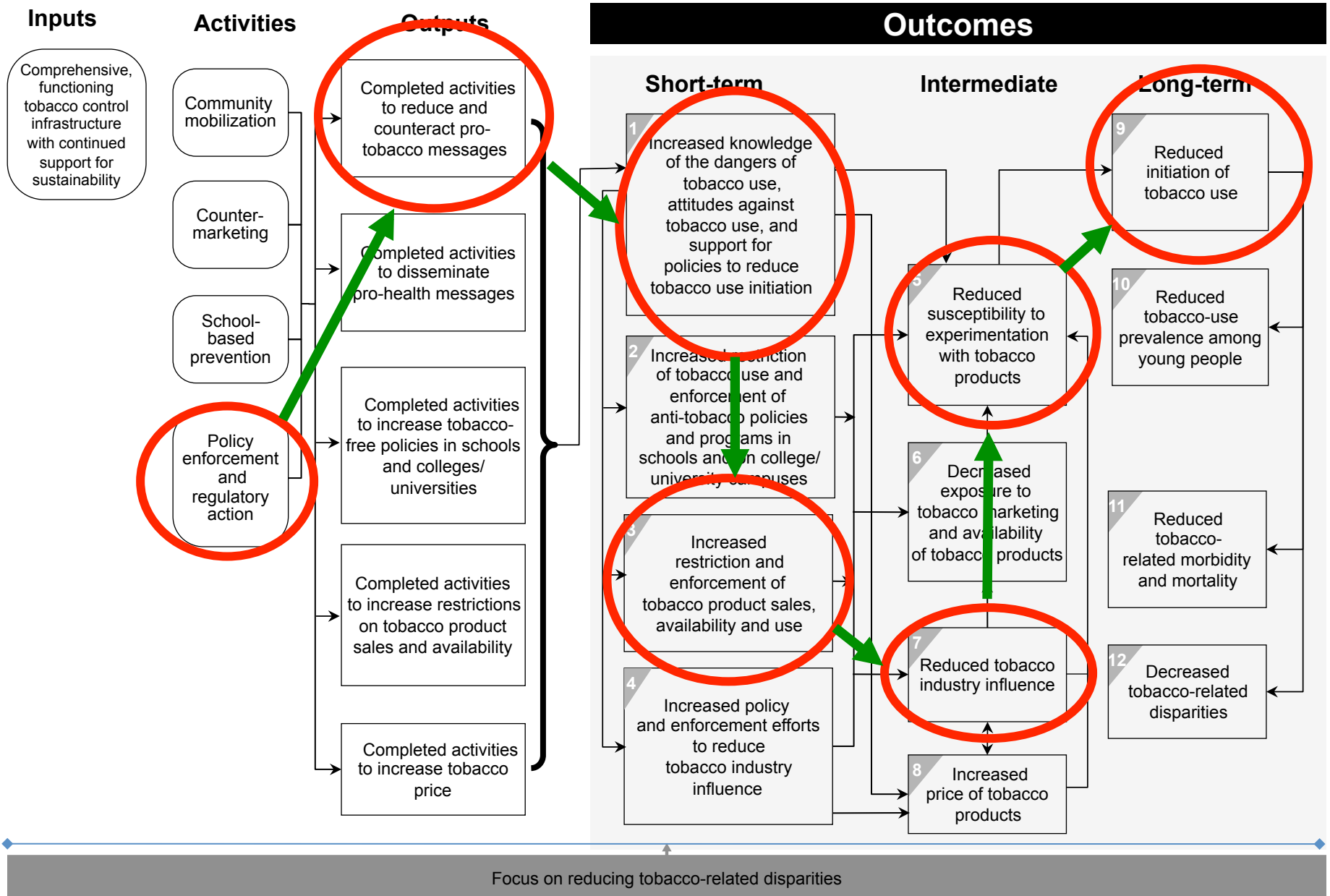
Program Outcomes

Step 2: Logic Model to Guide Planning

- ❑ Graphically present assumptions of program action (“theory of change”)
- ❑ Display the relationships among immediate, intermediate, and preferred term long term outcomes
- ❑ Develop program outcome objectives using logic model “pathways” and associated outcome indicators
- ❑ Organize evaluation efforts



Goal Area 1: Preventing Tobacco Use



Step 3: Selecting Indicators

❑ What is an indicator?

- Specific, observable, and measurable characteristics that shows progress a program is making toward achieving a specified outcome¹

❑ Characteristics of a “good” indicator

- Relevant – important/useful information
- Affordable – requires reasonable resources
- Valid – accurate measure
- Appropriate – meaningful for intended use
- Understandable – makes sense
- Reliable – minimal measurement error



¹Measuring Program Outcomes: A Practical Approach. Alexandria, VA: United Way of America; 1996

Key Outcome Indicators For Evaluating Comprehensive Tobacco Control Programs



Introduction to Program Evaluation

for
Comprehensive Tobacco
Control Programs

November 2001



DEPARTMENT OF HEALTH AND HUMAN SERVICES
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KEY OUTCOME INDICATORS

FOR EVALUATING COMPREHENSIVE
TOBACCO CONTROL PROGRAMS

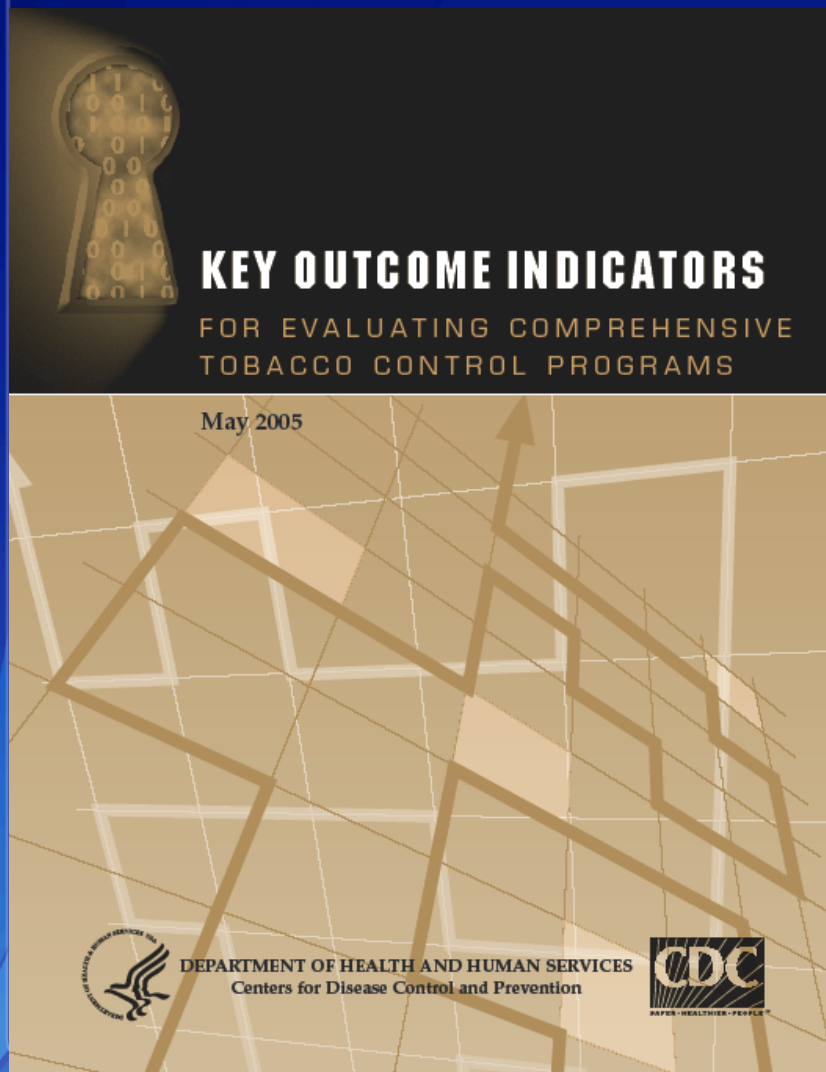
May 2005



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Centers for Disease Control and Prevention

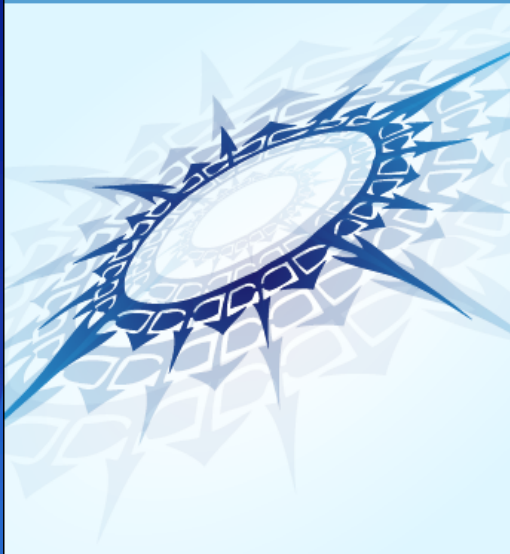


Preventing Initiation of Tobacco Use 2014 Update



Updated Elements for Selecting Indicators

Preventing Initiation of Tobacco Use: Outcome Indicators for Comprehensive Tobacco Control Programs—2014



National Center for Chronic Disease Prevention and Health Promotion



- Revised logic model linking activities to outcomes for NTCP Goal 1
- Overview of the evidence for each outcome
- In-depth information on indicators
- Crosswalk of 2005 KOI Goal 1 indicators with 2014 revised indicators
- Consumer Reports-type ratings to allow for flexibility in local tailoring
- Instruction on how to use indicators to integrate program and evaluation planning

Goal Area 1: Preventing Tobacco Use

Inputs

Activities

Outputs

Outcomes

Comprehensive
functional
tobacco
infrastructure
with capacity
support
sustainable

Outcome Component 3

Increased Restriction and Enforcement of Tobacco Product Sales, Availability and Use

Policy enforcement and regulatory action

free policies in schools and colleges/universities

Completed activities to increase restrictions on tobacco product sales and availability

Completed activities to increase tobacco price

Short-term

1 Increased knowledge of the dangers of tobacco use, attitudes against tobacco use, and support for policies to reduce tobacco use initiation

2 Increased restriction of tobacco use and enforcement of anti-tobacco policies and programs in schools and on college/university campuses

3 Increased restriction and enforcement of tobacco product sales, availability and use

4 Increased policy and enforcement efforts to reduce tobacco industry influence

Intermediate

5 Reduced susceptibility to experimentation with tobacco products

6 Decreased exposure to tobacco marketing and availability of tobacco products

7 Reduced tobacco industry influence

8 Increased price of tobacco products

Long-term

9 Reduced initiation of tobacco use

10 Reduced tobacco-use prevalence among young people

11 Reduced tobacco-related morbidity and mortality

12 Decreased tobacco-related disparities

Focus on reducing tobacco-related disparities

Example Indicators: Outcome Component 3

- ❑ 1.3.a Proportion of jurisdictions with strong policies that ban non-sale distribution or free sampling of all tobacco products everywhere**
- ❑ 1.3.b Proportion of jurisdictions with strong policies that require retail licenses to sell tobacco products**
- ❑ 1.3.c Proportion of jurisdictions with strong policies that control the type, location, number, and/or density of tobacco retail outlets**
- ❑ 1.3.d Proportion of jurisdictions with strong policies that ban tobacco vending machine sales everywhere**

Example Indicators: Outcome Component 3 (cont.)

- ❑ 1.3.e Number and type of enforcement actions issued for violations of restrictions on tobacco product availability**
- ❑ 1.3.f Proportion of jurisdictions that regulate sales of other tobacco products**
- ❑ 1.3.g Proportion of jurisdictions with strong public policies for tobacco-free workplaces and other public places**
- ❑ 1.3.h Proportion of states with tobacco control laws that preempt stronger local tobacco control and prevention laws**

Indicator Rating Table

Outcome 3

Increased Restriction and Enforcement of Tobacco Product Sales, Availability, and Use

Indicator Rating
← ○ ● ● ● → better

Number	Indicator	Overall Quality low ← high	Resources Needed	Strength of Evaluation Evidence	Utility	Face Validity	Accepted Practice
1.3.a	Proportion of jurisdictions with strong policies that ban non-sale distribution or free sampling of all tobacco products everywhere		SSSS	●	○	○	●
1.3.b	Proportion of jurisdictions with strong policies that require retail licenses to sell tobacco products		SSS	○	●	●	●
1.3.c	Proportion of jurisdictions with strong policies that control the type, location, number, and/or density of tobacco retail outlets		SSS	○	○	○	○
1.3.d	Proportion of jurisdictions with strong policies that ban tobacco vending machine sales everywhere		SSS	○	○	○	○
1.3.e	Number and type of enforcement actions issued for violations of restrictions on tobacco product availability		SS†	○	○	○	○
1.3.f	Proportion of jurisdictions that regulate sales of other tobacco products		SSSS	○	○†	○	○
1.3.g	Proportion of jurisdictions with strong public policies for tobacco-free workplaces and other public places		SSSS	●	●	●	●
1.3.h	Changes in state tobacco control laws that preempt stronger local tobacco control and prevention laws		S	●	●†	●	●

- Overall quality
- Strength of the evaluation evidence
- Intensity of resources to collect and analyze data
- Utility of indicator to answer key evaluation questions
- Face validity of indicator
- Accepted practice

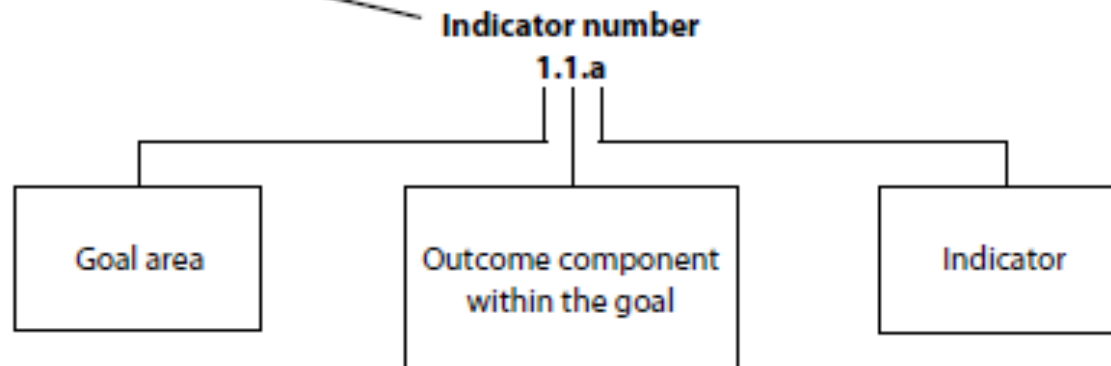
Rating Table Entry

Outcome 1

Increased Knowledge of the Dangers of Tobacco Use, Attitudes Against Tobacco Use, and Support for Policies to Reduce Tobacco Use Initiation

Indicator Rating
 ← ○ ● ● ● → better

Number	Indicator	Overall Quality low ↔ high	Resources Needed	Strength of Evaluation Evidence	Utility	Face Validity	Accepted Practice
1.1.a	Level of confirmed awareness of anti-tobacco media messages		S\$	●	●	●	●



Indicator Profile

GOAL AREA 1

► Outcome 3

Indicator 1.3.f

Proportion of Jurisdictions that Regulate Sales of Other Tobacco Products

KOI 2006	New																								
Goal area	Preventing initiation of tobacco use																								
Outcome box	Increased restriction and enforcement of tobacco product sales, availability, and use																								
What to measure	Proportion of local jurisdictions with public policies that regulate the sales and distribution of other tobacco products in addition to cigarettes																								
Why this indicator is useful	Marketing of new and other, non-cigarette, tobacco products is being used to undermine effective tobacco control policies. Internal industry documents outline the increasing importance of the development of smokeless tobacco products to offset smoking reductions due to clean indoor air policy restrictions. ¹ These new products are marketed as substitution or poly-use products to supplement tobacco use when cigarette smoking is not permitted. New and alternative tobacco products are being developed by the tobacco industry as a method for increasing tobacco use among targeted subpopulations and are frequently used in combination with aggressive consumer marketing campaigns. ²																								
Example data source(s)	Policy tracking system																								
Population group(s)	Not applicable. This indicator is best measured by tracking and monitoring pertinent local tobacco laws, ordinances, or regulations.																								
Example survey question(s)	Not applicable																								
Comments	None noted																								
Rating	<table border="0"> <tr> <td>Overall quality</td> <td>Resources needed</td> <td>Strength of evaluation evidence</td> <td>Utility</td> <td>Face validity</td> <td>Accepted practice</td> </tr> <tr> <td>low ← → high</td> <td>SSSS</td> <td>⊕↑</td> <td>⊖</td> <td>⊖</td> <td>⊖</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td colspan="6" style="text-align: center;">← ○ ⊖ ⊕ ⊙ ⊖ ⊕ → better</td> </tr> </table> <p>† Denotes low agreement among reviewers, defined as fewer than 75% of valid ratings being within ±1 point of the median for this indicator-specific criterion. †† Denotes low agreement among reviewers, defined as fewer than 75% of valid ratings within ±2 points of the median for overall quality of the indicator.</p>	Overall quality	Resources needed	Strength of evaluation evidence	Utility	Face validity	Accepted practice	low ← → high	SSSS	⊕↑	⊖	⊖	⊖							← ○ ⊖ ⊕ ⊙ ⊖ ⊕ → better					
Overall quality	Resources needed	Strength of evaluation evidence	Utility	Face validity	Accepted practice																				
low ← → high	SSSS	⊕↑	⊖	⊖	⊖																				
← ○ ⊖ ⊕ ⊙ ⊖ ⊕ → better																									

References

1. Carpenter C, Connolly G, Ayo-Yusuf O, Wayne G. Developing smokeless tobacco products for smokers: an examination of tobacco industry documents. *Tobacco Control*. 2009 Feb 18;18(1):54-9.
2. Biener L, Bogen K. Receptivity to Tobacco and Camel Smms in a U.S. test market. *Nicotine & Tobacco Research*. 2009 Oct;11(10):1154-9.

For Further Reading

Rogers J, Biener L, Clark P. Test marketing of new smokeless tobacco products in four U.S. cities. *Nicotine & Tobacco Research*. 2010 Jan;12(1):69-72.

- What to measure
- Rationale
- Example data sources
- Population group
- Example questions
- Comments
- Ratings
- References

Goal Area 1: Preventing Tobacco Use

Inputs

Activities

Outputs

Outcomes

Outcome Component 3

Increased Restriction and Enforcement of Tobacco Product Sales, Availability and Use

Short-term

1 Increased knowledge of the dangers of tobacco use, attitudes against tobacco use, and support for policies to reduce tobacco use initiation

2 Increased restriction of tobacco use and enforcement of

Intermediate

5 Reduced susceptibility to experimentation with tobacco products

Long-term

9 Reduced initiation of tobacco use

10 Reduced tobacco-use prevalence among young people

Policy enforcement and regulatory action

free
Cor
to in
on sale
Co
to i

Indicator 1.3.b
Proportion of Jurisdictions with Strong Policies That Require Retail Licenses to Sell Tobacco Products

Reduced tobacco-related morbidity and mortality

Decreased tobacco-related disparities

price of tobacco products

Focus on reducing tobacco-related disparities

Step 4: Performance Measures

- Data collection and evaluation to assess:
 - Process—Are the strategies and activities being implemented as intended?
 - Outcome—Are the project period outcomes being achieved?



“Aligned” Process Measures

- ❑ Develop surveillance capabilities to provide data to strengthen the evidence for environmental strategies...*as measured by*
- ❑ Build capability to monitor and evaluate relevant policies...*as measured by*
- ❑ Tailor mass-reach health communication to reach identified subpopulations: *Proportion of media buys tailored to reach [SPECIFIC AUDIENCE SEGMENTS]*



“Aligned” Outcome Measures

- ❑ Increased licensure: [XX%] increase in proportion of jurisdictions with strong policies that require retail licenses to sell tobacco products [1.3.b]
- ❑ Retail density: [XX%] increase in proportion of jurisdictions with strong policies that control the type, location, number, and/or density of tobacco retail outlets [1.3.c]
- ❑ Price promotions: [XX%] increase in proportion of jurisdictions with strong policies that regulate the extent and type of consumer-focused tobacco promotions [1.4.b]



Tips!



- What measurable change or benefit is expected?
- Who or what is expected to change or benefit?
- How much change or benefit is expected?
- When is the change or benefit expected to happen?
- Who is responsible for carrying out the activity and measuring progress?
- How progress will be measured?

Step 5: SIMPLE Work Plan

Project Period Outcome: <i>[from Outcomes section and/or logic model]</i>		Outcome Measure: <i>[from Evaluation and Performance Measurement section]</i> OR SMART Outcome Objective: <i>[should draw on measures in Evaluation and Performance Measurement section]</i>	
<u>Strategies/Activities</u>	<u>Process Measure</u> <i>[from Evaluation and Performance Measurement section]</i> OR <u>SMART Process Objective:</u> <i>[should draw on measures in Evaluation and Performance Measurement section]</i>	<u>Responsible Position / Party</u>	<u>Due Date</u>
1.			
2.			
3.			
4.			
5.			
6.			
7.			



Example SIMPLE Work Plan

<u>Project Period Outcome:</u> <i>Increased restriction and enforcement of tobacco product sales, availability and use.</i>		<u>Outcome Measure:</u> <i>[XX%] increase in proportion of jurisdictions with strong policies that control the type, location, number, and/or density of tobacco retail outlets by [Date].</i>	
<u>Strategies/Activities</u>	<u>Process Measure</u>	<u>Responsible Position/ Party</u>	<u>Due Date</u>
1. Recruit and educate partners who can educate decision makers about impact/benefit of environmental strategies	<i>Share with [XX#] of local communities a model local licensure strategy that impacts time, place and manner of tobacco sales and includes a license fee used to track and enforce policy.</i>	TCP Program Coordinator	
2. Assess the retail environment via systematic observation and analysis	Map [XX%] of retail outlets in [target community] by [Date].	TCP Evaluator	

References

- ❑ ***Preventing Initiation of Tobacco Use: Outcome Indicators for Comprehensive Tobacco Control Programs–2014.*** Atlanta, Georgia: Centers for Disease Control and Prevention, National Center for Chronic Disease Prevention and Health Promotion, Office on Smoking and Health, 2014.
- ❑ **Measuring Program Outcomes: A Practical Approach.** Alexandria, VA: United Way of America, 1996
- ❑ **Ian McLaughlin, Tobacco Control Legal Consortium, License to Kill?: Tobacco Retailer Licensing as an Effective Enforcement Tool , 2010.**
- ❑ **Centers for Disease Control and Prevention. Best Practices for Comprehensive Tobacco Control Programs-2014.** Atlanta, GA: Centers for Disease Control and Prevention, US Dept of Health and Human Services; 2014.

